



General Services Administration Schedule 084 CONTRACT NUMBER: GS-07F-051CA

SCHEDULE TITLE: Federal Supply Schedule 084 – entitled Alarm and Signal Systems, Facility Management Systems, Professional Security/Facility Management Services, and Protective Services Occupations (Guard Services)

FSC Group: S206, R414, 8405, 8430, 8465, 8470

CURRENT CONTRACT PERIOD: January 1, 2015 – December 31, 2019

OPTION EXERCISED: January 1, 2020 – December 31, 2024

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR: **Homeland Security Solutions, Inc.**
22 Executive Dr. Suite 310
Hampton, VA 23666
Phone number: (757) 722-4726
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CONTRACTOR'S ADMINISTRATION SOURCE:

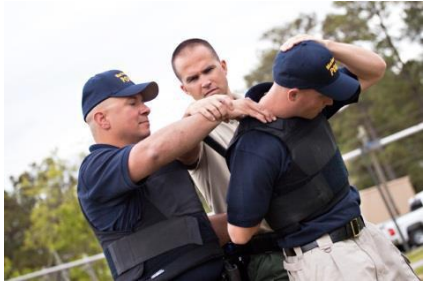
Thomas Miklos
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BUSINESS SIZE: Large Business

Effective: October 31, 2019

Modification Number: PO-0021

Who We Are



Homeland Security Solutions, Inc. (HSSI) is an Employee Owned training solutions, professional support, and security services company that operates nationally and overseas. HSSI develops and delivers numerous award-winning instructor-led and web-based training on a host of topics including a comprehensive 13-week law enforcement course, active shooter, instructor development, lethal and nonlethal weapons, rules for use of force, security officer core subjects, and specialized instruction in diverse areas such as coxswain operations and emergency planning /response exercises.

HSSI customers include military organizations and civilian government agencies. HSSI provides direct staffing for critical security-related positions. HSSI has trained and certified more than 200,000 Police Officers, guards, dispatchers, alarm monitors, and other personnel, while achieving exceptional performance ratings, positive recognition, and awards from our customers.

HSSI employees are 36% military veterans (33% of those veterans are service disabled) and 16% military spouses. With an unblemished record of safety and compliance with government policies and regulations, HSSI has the core management, skills, and services essential to the success of Government and law enforcement customers worldwide.

Customer Information

1a.	Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).	246-54 Protective Service Occupations 426-6 Law Enforcement and Security Training 426-1B Body Armor												
1b.	Lowest Priced Model Number and Price for Each SIN	See Below												
1c.	Hourly Rates	See Below												
2.	Maximum Order (MO)	<table> <thead> <tr> <th>SIN</th> <th>NAICS</th> <th>MO Threshold</th> </tr> </thead> <tbody> <tr> <td>246-54</td> <td>561612</td> <td>\$200,000</td> </tr> <tr> <td>426-6</td> <td>611699</td> <td>\$200,000</td> </tr> <tr> <td>426-1B</td> <td>315990</td> <td>\$500,000</td> </tr> </tbody> </table> <p>Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.</p>	SIN	NAICS	MO Threshold	246-54	561612	\$200,000	426-6	611699	\$200,000	426-1B	315990	\$500,000
SIN	NAICS	MO Threshold												
246-54	561612	\$200,000												
426-6	611699	\$200,000												
426-1B	315990	\$500,000												
3.	Minimum Order	\$100												
4.	Geography Coverage	Worldwide												
5.	Point(s) of Production	N/A												
6.	Markup/Discount	<p><u>X.X% Basic Discount</u> for SIN 426-1B. A <u>XX markup</u> for SIN 246-54 and SIN 426-6. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price).</p> <p>The current IFF is .75% and should be calculated as follows: Negotiated price divided by (1 minus .0075) which equates to Negotiated price divided by 0.9925. Example: (\$100,000/0.9925) = \$100,755.67</p>												
7.	QUANTITY/VOLUME DISCOUNT(S)	1% for orders over \$25,000 or more for SIN 426-1B. 2% for orders over \$1M for SINs 246-54 and 426-6.												
8.	Prompt Payment Terms	Net 30. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.												

9a.	Government Purchase Cards must be accepted at or below the micro-purchase threshold.	Government Purchase Cards are accepted
9b.	Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.	Contact HSSI for more details.
10.	Foreign Terms	FOB Origin
11a.	Time of Delivery	30 Days for Products; N/A for Services
11b.	Expedited Delivery	Contact Contractor
11c.	Overnight and 2-Day Delivery	N/A
11d.	Urgent Requirements	Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12.	FOB Points	Products – Origin; Services - N/A
13a.	Ordering Address	Same as Contractor
13b.	Ordering Procedures	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14.	Payment Address	Same as Contractor
15.	Warranty Provision	Standard Commercial Warranty
16.	Export Packing Charges	N/A
17.	TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE	Any thresholds above the micro-purchase level may be inserted by contractor
18.	TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR	N/A
19.	TERMS AND CONDITIONS OF INSTALLATION	N/A
20.	TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES	N/A
20a.	TERMS AND CONDITIONS FOR ANY OTHER SERVICES	N/A
21.	List of Service and Distribution Points	N/A
22.	List of Participating Dealers	N/A
23.	Preventative Maintenance	N/A
24a.	Special Attributes such as Environmental Attributes	N/A
24b.	Section 508 Compliance for EIT	As Applicable
25.	DUNS Number	131098563
26.	NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE	Contractor has an Active Registration in the SAM database

HSSI's GSA Schedule 84 Services and Products

We offer services in the following SIN areas covered in the GSA 84 Federal Supply Schedule

SIN 246-54 Protective Service Occupations

General Labor Category Descriptions:

Trainer

Presents course material and instruction for a full spectrum of law enforcement training. Trainer possess a thorough knowledge of the subject matter as well as effective instructional delivery techniques and knowledge of instructional methods and learning styles of adult students.

Physical Security Specialist

Develops, coordinates, and conducts physical security services, which may include operations security and industrial security programs, security surveys/inspections, and emergency planning.

Alarm Monitor

Plays a major role in safeguarding facilities and its vital equipment, sensitive areas, and critical assets. Monitors and/or operates electronic security systems involving numerous alarm panels/monitors, call-boxes, maintenance-related items, intrusion detection systems, and various security alarms.

Emergency Dispatcher

Provides communication services consisting of receiving and dispatching emergency calls for service, interviewing callers, recording information from callers and patrol units, assigning and dispatching law enforcement, fire, and medical units, and coordinating mutual aid to local law enforcement and other commands.

Dispatcher Motor T (Emergency Dispatcher)

Dispatches vehicle fleet to include controlling, issuing, retrieving vehicles and maintain accountability of equipment assigned to each vehicle; ensuring administrative paperwork is completed on each vehicle prior to and after use; tracking mileage of each vehicle' monitoring the maintenance of vehicles; and conducting limited maintenance tasks.

Ready for Issue Technician

Issues, retrieves, and maintains daily accountability of weapons, ammunition, and equipment stored in arms rooms or buildings. Ensures safety and security of the weapons, ammunition, and equipment stored and annually qualifies and maintains proficiency with his/her assigned firearm.

Admin Clerk

Performs various administrative services that may include collecting, inputting, coordinating, and maintaining records, correspondence, and other forms of data.

Supply Clerk

Controls, issues, retrieves, and maintains accountability of supplies and equipment. Performs tasks related to the storage, issue, inventory, and replacement of supplies and equipment. Ensures compliance with General Services Administration and authorized vendor procedures, manages uniform and gear issue/receipt and maintains the equipment list.

Security Guard Trainee

Under the supervision of a Security Guard will Monitor and report incidents as well as controls access to materials and locations. Works to prevent breaches of security.

Security Guard

Primary responsibility is to deter, detect, delay, deny, and evaluate threats to facilities. Works to ensure the safety of employees and visitors to facilities. Has a basic understanding of access control, screening, visitor processing, and access control center operation/monitoring. Position is unarmed.

Security Guard II

Primary responsibility is to deter, detect, delay, deny, and evaluate threats to facilities. Works to ensure the safety of employees and visitors to facilities. Has a basic understanding of access control, screening, visitor processing, and access control center operation/monitoring. May be armed or unarmed.

Security Guard Shift Supervisor

Primary responsibility is the supervision of one or more Security Guard or Security Guard Trainee. Ensures all posts are manned and is responsible for Security Guard safety protocols. Works to ensure the safety of employees and visitors to facilities. Has a basic understanding of access control, screening, visitor processing, and access control center operation/monitoring. May be armed or unarmed.

Site Supervisor

The Site Supervisor must have relevant experience at a comparable level of responsibility in projects of similar size, scope and complexity. The individual shall have full authority to act for the Contractor on all contract matters relating to this contract. Shall be available to meet with Government representatives during Government regular working hours. Shall be responsible for assuring performance objectives and standards identified in this contract are met. Shall be responsible for contract deliverables and supervision of shift supervisors.

Patrol Officer

Primary responsibility is to deter, detect, delay, deny, and evaluate threats to facilities. Works to ensure the safety of employees and visitors to facilities. Has a basic understanding of access control, screening, visitor processing, and access control center operation/monitoring. Shall be armed.

Senior Patrol Officer

Primary responsibility is to deter, detect, delay, deny, and evaluate threats to facilities. Works to ensure the safety of employees and visitors to facilities. Has a basic understanding of access control, screening, visitor processing, and access control center operation/monitoring. Shall be armed. Is responsible for all Security Guards and Patrol Officers at a specific site.

Labor Categories, Rates and Notes

SERVICE PROPOSED (e.g. Job Title/Task)	GSA OFFER PRICE (inclusive of the .75% IFF)
Trainer (SCA code: 15090)	\$69.90
Physical Security Specialist (SCA Code: 27004)	\$73.60
Alarm Monitor (SCA Code: 27004)	\$73.60
Emergency Dispatcher (SCA Code: 27004)	\$73.60
Dispatcher Motor T (SCA Code: 01060)	\$61.70
Ready for Issue Technician (SCA Code: 23391)	\$57.62
Admin Clerk (SCA Code: 01112)	\$39.13
Supply Clerk (SCA Code: 21130)	\$39.60
Security Guard Trainee	\$45.28
Security Guard I (SCA Code: 27101)	\$45.28
Security Guard II (SCA Code: 27102)	\$66.95
Security Guard Shift Supervisor	\$73.28
Patrol Officer (SCA Code 27131)	\$129.86
Senior Patrol Officer (SCA Code 27132)	\$143.92
Site Supervisor	\$116.03

Notes SIN 246-54

- Above rates include costs associated with employee salary, statutory taxes, minimum wage determination statutory H&W and associated benefits as well as general and administrative cost and fee.
- Above rates do not include program management, training, equipment, uniforms, or certification related costs unless specified above.
- One year of related experience can be substituted for one year of education to fulfil the minimum education requirement (i.e., 4 years of experience can be substituted for a Bachelor's degree and 6 years for a Ph.D). If years of experience are utilized as a substitution for education, they cannot be utilized toward the minimum years of experience. A job related certification can be substituted for one year of education or experience.
- All rates proposed are straight time rates. Any approved overtime will be billed at 1.5 times the above listed rates.

SIN 426-6 Law Enforcement and Security Training

Labor Categories

SERVICE PROPOSED (e.g. Job Title/Task)	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	GSA OFFER PRICE (inclusive of the .75% IFF)
Sr. Program Manager	Bachelor's Degree, Master's Degree preferred, and experience managing a program or project.	10	\$148.29
Program Manager	Bachelor's Degree or an equivalent combination of education, and management experience	8	\$140.16
Sr. Project Manager	Bachelor's Degree or an equivalent combination of education and management experience	6	\$111.70
Project Manager	Bachelor's Degree or an equivalent combination of education and management experience	4	\$106.63
Lead Trainer	Bachelor's Degree or an equivalent combination of education, technical training and experience. Must have completed an accredited instructor development course through the military, government, or private sector.	7	\$79.85
Curriculum Developer	Bachelor's Degree, Master's preferred or an equivalent combination of education, technical training and experience. Must have completed an accredited instructor development course through the military, government, or private sector.	5	\$96.37
Director/Train the Trainer	Bachelor's Degree Preferred or an equivalent combination of education, technical training and experience. Must have completed an accredited instructor development course through the military, government, or private sector.	10	\$89.86
Online Training Coordinator	Bachelor's Degree or an equivalent combination of education, technical training and experience. Must have completed an accredited instructor development course through the military, government, or private sector.	5	\$77.63

Notes SIN 426-6

One year of related experience can be substituted for one year of education to fulfill the minimum education requirement (i.e., 4 years of experience can be substituted for a Bachelor's degree and 6 years for a Ph.D). If years of experience are utilized as a substitution for education, they cannot be utilized toward the minimum years of experience. A job related certification can be substituted for one year of education or experience.

Courses

SIN(s) PROPOSED	Course Title	Course Length (Hours)	Minimum Participants	Maximum Participants	PRICE OFFERED TO GSA (including IFF)
426 6	Active Shooter	8	1	6	\$ 647.74
426 6	CPR/First Aid/Blood Borne Pathogens	8	6	12	\$ 806.49
426 6	Firearms Instruction and Qualifications	40	1	6	\$ 3,940.46
426 6	Handgun	16	1	6	\$ 1,328.43
426 6	Handgun In-Service	3	1	6	\$ 313.25
426 6	Oleoresin Capsicum	8	1	6	\$ 424.94
426 6	Physical Fitness and Nutrition	3	1	6	\$ 146.80
426 6	Police Ethics	2	1	24	\$ 191.94
426 6	Security Officer Core Subjects	18	1	24	\$ 1,269.61
426 6	Security Officer Core Subjects In-Service	4	1	24	\$ 282.14
426 6	Security Officer Qualification Course	80	1	6	\$ 5,983.67
426 6	Shotgun	3	1	6	\$ 313.25
426 6	Shotgun In-Service	3	1	6	\$ 312.63
426 6	Terrorism Awareness	3	1	24	\$ 146.80

Course Descriptions

Active Shooter

The Active Shooter course unfolds in three phases: classroom discussion of tactics, techniques and procedures for response; practical application walk-through of response; and scenario-based exercises utilizing SESAMS or similar training equipment. Students receive instruction on direct-to-threat response by contact team as well as tactics for rescue teams.

CPR/First Aid/Blood Borne Pathogens

This course provides the student with instruction utilizing the National Safety Council lesson plans and material. This period of instruction is a comprehensive course covering all emergency and other first aid situations that may be encountered. The primary themes of the course are injury and illness prevention, current statistics, when to call 9-1-1 or a healthcare provider, the key principles of first aid and variations on key principles when infants or the elderly are involved. This course is taught through lecture, demonstration, practical exercises, and written examinations. Upon successful completion of this course, the student can receive certification from the National Safety Council for First Aid, CPR, and Blood Borne Pathogens.

Firearms Instruction and Qualifications

The Firearms Instruction and Qualifications course is an extensive period of instruction which provides the students with knowledge of the fundamentals of pistol and shotgun marksmanship. The course concentrates on the characteristics, nomenclature, and functioning of the M9 pistol and M1014 shotgun. Included in this course are instruction for firearms safety, malfunctions, stoppages and remedial action, fundamentals of marksmanship, and loading, unloading and reloading the weapons. Lowlight and darkness techniques are also covered during this course. The course is taught through lecture, demonstration, dry fire practice, and live fire range drills.

Handgun

This course discusses and applies firearm care and maintenance, civil/criminal liability, firearm retention and storage, deadly force, range safety, principles of marksmanship, firearms handling and safety, judgmental shooting, and low light shooting familiarization.

Prerequisite: Be a minimum of 18 years old.

Handgun In-Service

This course provides classroom retraining and practical exercises for duty handgun refresher.

Prerequisite: Successful completion of Handgun entry level subjects.

Oleoresin Capsicum

The Oleoresin Capsicum (OC) class is designed to train law enforcement officers in the use of OC. The class teaches the history of OC, reviews the use of force, and discusses how OC is made. The students will learn the physiological and psychological effects of OC, the proper procedures for deploying OC and the different types of OC delivery systems. Students will also learn general decontamination and recovery from OC and terms associated with OC. This class is taught through lecture, demonstration, and a practical exercise where students will be exposed to OC and conduct fight-through drills.

Physical Fitness and Nutrition

The Physical Fitness and Nutrition class provides comprehensive information relative to exercise, nutrition, injury prevention, and how physical fitness training sessions should be conducted. The class discusses health risk factors that can and cannot be altered and identifies aspects of a police officer's work that place him/her at higher risk for health problems. This class also covers the six basic food groups and their importance to a healthy diet and identifies the principles of exercise and factors of a successful multi-faceted fitness program.

Police Ethics

The Police Ethics class teaches students how to perform their duties in an ethical and exemplary manner. Discussion topics include fundamental duties of police officers along with traits and characteristics that inspire confidence and respect for the position of trust police officers hold. Common practices of ethical behavior are identified as are means to avoid unethical police behavior. The Canons of Police Ethics are presented.

Security Officer Core Subjects

This course discusses Virginia law and regulations, ethics, courtroom procedures, security patrol, access control, communications, report writing, emergency procedures, and confrontation management.

Prerequisite: Be a minimum of 18 years old and a United States Citizen or legal resident alien of the United States.

Security Officer Core Subjects In-Service

This course discusses legal authority and job-related training.

Prerequisite: Successful completion of Security Officer Core Subjects.

Security Officer Qualification Course

This entry level course provides training in Security Officer core subjects including laws and regulations, ethics, courtroom procedures, security patrol, access control, communications, report writing, emergency procedures, and confrontation management. Students learn about arrest power, policies and procedures and basic training in firearm care, weapons retention, civil/criminal liability, firearm retention and storage, and firearms handling and safety for both handgun and shotgun. Graduates will be fully qualified to perform armed guard duties.

Shotgun

This course discusses and applies the safe and proper use and handling of the shotgun, nomenclature, positions and combat loading techniques, decision-making, and transition from sidearm to shotgun and shotgun retention and proper use of a sling.

Prerequisite: Be a minimum of 18 years old.

Shotgun In-Service

This course provides classroom retraining and practical exercises for duty shotgun refresher.

Prerequisite: Successful completion of Shotgun Entry level Subjects

Terrorism Awareness

The Terrorism Awareness class provides an overview of terrorism and terrorist activities in the past, present, and future. The class discusses the history of terrorism, varying ideologies, the terrorist planning cycle, and international and domestic terrorism and its impact on the United States. Topics also include the different terrorist group support mechanisms, and their long-range goals and common characteristics.

SIN 426-1B Body Armor

PRODUCT NAME	MANUFACTURER NAME	MFR PART NO	PRODUCT DESCRIPTION	UOI	GSA OFFER PRICE (inclusive of the .75% IFF)
Body Armor	Point Blank	DX-IIA	Body Armor	1	\$594.60